MASSACHUSETTS HISTORICAL SOCIETY, INC.

FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2024 (WITH SUMMARIZED COMPARATIVE INFORMATION FOR YEAR ENDED JUNE 30, 2023)



MASSACHUSETTS HISTORICAL SOCIETY, INC. TABLE OF CONTENTS

YEAR ENDED JUNE 30, 2024

(WITH SUMMARIZED COMPARATIVE INFORMATION FOR YEAR ENDED JUNE 30, 2023)

II	NDEPENDENT AUDITORS' REPORT	1
F	INANCIAL STATEMENTS	
	STATEMENT OF FINANCIAL POSITION	3
	STATEMENT OF ACTIVITIES	4
	STATEMENT OF CASH FLOWS	5
	NOTES TO EINANCIAL STATEMENTS	6



INDEPENDENT AUDITORS' REPORT

Board of Trustees Massachusetts Historical Society, Inc. Boston, Massachusetts

Report on the Audit of the Financial Statements Opinion

We have audited the accompanying financial statements of Massachusetts Historical Society, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Massachusetts Historical Society, Inc., as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Massachusetts Historical Society, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Massachusetts Historical Society, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures
 in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of Massachusetts Historical Society, Inc.'s internal control.
 Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Massachusetts Historical Society, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Information

The June 30, 2023 summarized comparative information has been derived from Massachusetts Historical Society's 2023 financial statements, and in our report dated November 16, 2023, we expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Boston, Massachusetts November 27, 2024

MASSACHUSETTS HISTORICAL SOCIETY, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2024

(WITH COMPARATIVE TOTALS FOR JUNE 30, 2023)

	2024							
	Without Donor		With Donor			2023		
	Restrictions		Restrictions		Total		Total	
ASSETS		_		_				
CURRENT ASSETS								
Cash and Cash Equivalents	\$	861,654	\$	-	\$	861,654	\$	386,891
Other Investments		2,945,648		430,878		3,376,526		3,209,207
Accounts and Grants Receivable, Net		12,537		112,982		125,519		171,562
Pledges Receivable, Net		135,700		-		135,700		-
Prepaid Expenses		205,402				205,402		199,992
Total Current Assets		4,160,941		543,860		4,704,801		3,967,652
NONCURRENT ASSETS								
Endowment Investments		45,037,503		91,331,725		136,369,228		127,469,734
Split-Interest Agreements		-		390,597		390,597		369,028
Property and Equipment, Net		9,031,462				9,031,462		9,494,982
Total Noncurrent Assets		54,068,965		91,722,322		145,791,287		137,333,744
Total Assets	\$	58,229,906	\$	92,266,182	\$	150,496,088	\$	141,301,396
LIABILITIES AND NET ASSETS								
CURRENT LIABILITIES								
Accounts Payable and Accrued Expenses	\$	1,126,086	\$	-	\$	1,126,086	\$	827,241
Long-Term Debt - Current Portion		112,272		-		112,272		108,516
Total Current Liabilities		1,238,358		-		1,238,358		935,757
NONCURRENT LIABILITIES								
Liability for Split-Interest Agreements		_		201,754		201,754		199,416
Deferred Lease Revenue		335,067		-		335,067		341,735
Long-Term Debt, Net of Current Portion		576,089		-		576,089		683,821
Total Noncurrent Liabilities		911,156		201,754		1,112,910		1,224,972
Total Liabilities		2,149,514		201,754		2,351,268		2,160,729
NET ASSETS								
Without Donor Restrictions:								
Undesignated		44,461,168		-		44,461,168		41,515,052
Trustee Designated		11,619,224		-		11,619,224		10,055,517
Total Without Donor Restrictions		56,080,392		-		56,080,392		51,570,569
With Donor Restrictions:								
Perpetual in Nature		-		18,019,896		18,019,896		17,905,131
Purpose and Time Restrictions		-		74,044,532		74,044,532		69,664,967
Total With Donor Restrictions		-		92,064,428		92,064,428		87,570,098
Total Net Assets		56,080,392		92,064,428		148,144,820		139,140,667
Total Liabilities and Net Assets	\$	58,229,906	\$	92,266,182	\$	150,496,088	\$	141,301,396

MASSACHUSETTS HISTORICAL SOCIETY, INC. STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2024

(WITH COMPARATIVE TOTALS FOR YEAR ENDED JUNE 30, 2023)

	2024						
	Without Donor		or With Donor				2023
	F	Restrictions	R	Restrictions		Total	Total
OPERATING REVENUE AND SUPPORT							
Gifts	\$	1,188,967	\$	998,699	\$	2,187,666	\$ 1,979,121
Grants		155,800		-		155,800	98,000
Endowment Support for Operations		6,552,850		-		6,552,850	5,807,204
Seminars, Conferences, Workshops,							
and Other Events		446,533		=		446,533	57,476
Royalties, Reproductions, and Rights		49,511		=		49,511	62,992
Sales of Publications		4,189		-		4,189	11,057
Miscellaneous Income		43,908		-		43,908	48,691
Investment Income from Other Investments		180,208		-		180,208	162,303
Net Assets Released from Restrictions		1,860,239		(1,860,239)		-	-
Total Operating Revenue and Support		10,482,205		(861,540)		9,620,665	8,226,844
OPERATING EXPENSES							
Programs		6,069,332		_		6,069,332	5,475,741
Management and General		2,215,885		_		2,215,885	2,175,749
Fundraising		1,230,789		_		1,230,789	795,413
Total Operating Expenses		9,516,006		-		9,516,006	8,446,903
CHANGE IN NET ASSETS FROM OPERATIONS		966,199		(861,540)		104,659	(220,059)
NONOPERATING ACTIVITIES							
Endowment Activity:							
Investment Loss, Net of Fees		(309,201)		(634,612)		(943,813)	(860,350)
Additions (New Gifts)		855,276		114,765		970,041	253,467
Endowment Support for Investment Expenses		32,620		71,912		104,532	120,012
Purchases of Collections		(66,016)		_		(66,016)	(113,921)
Realized and Unrealized Gains on Investments		5,108,417		10,383,715		15,492,132	6,328,295
Endowment Draws for Operations		(2,044,852)		(4,507,998)		(6,552,850)	(5,807,204)
Endowment Draws for Investment Expenses		(32,620)		(71,912)		(104,532)	(120,012)
Total Nonoperating Activities		3,543,624		5,355,870		8,899,494	(199,713)
CHANGE IN NET ASSETS		4,509,823		4,494,330		9,004,153	(419,772)
Net Assets - Beginning of Year		51,570,569		87,570,098		139,140,667	139,560,439
NET ASSETS - END OF YEAR	\$	56,080,392	\$	92,064,428	\$	148,144,820	\$ 139,140,667

MASSACHUSETTS HISTORICAL SOCIETY, INC. STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2024

(WITH COMPARATIVE TOTALS FOR YEAR ENDED JUNE 30, 2023)

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 9,004,153	\$ (419,772)
Adjustments to Reconcile Change in Net Assets to Net Cash		
Used by Operating Activities:		
Depreciation	492,793	484,136
Amortization of Finance Costs	4,539	4,539
Write off of Property and Equipment	98,891	-
Gifts and Grants Received for Endowment	(970,041)	(253,467)
Investment Loss, Net of Management Fees	943,813	860,350
Unrealized Gains on Investments	(15,492,851)	(6,328,295)
(Increase) Decrease in:		
Accounts and Grants Receivable	46,043	84,488
Pledges Receivable	(135,700)	-
Other Investments	-	(84,372)
Split-Interest Agreements	(21,569)	47,810
Prepaid Expenses	(5,410)	(54,015)
Increase (Decrease) in:		
Accounts Payable and Accrued Expenses	298,845	72,833
Liability for Split-Interest Agreements	2,338	(45,119)
Deferred Revenue	(6,668)	(14,362)
Net Cash Used by Operating Activities	(5,740,824)	(5,645,246)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital Expenditures	(128,164)	(256,675)
Gifts and Grants Invested	970,041	253,467
Investment Sales	6,681,042	9,520,661
Investment Purchases	(1,198,817)	(3,805,647)
Net Cash Provided by Investing Activities	6,324,102	5,711,806
CASH FLOWS FROM FINANCING ACTIVITIES		
Debt Principal Payments	(108,515)	(105,017)
NET CHANGE IN CASH AND CASH EQUIVALENTS	474,763	(38,457)
		,
Cash and Cash Equivalents - Beginning of Year	386,891	425,348
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 861,654	\$ 386,891
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Bank Loan Interest Paid	\$ 30,169	\$ 31,073
Bank Edan Interest Fala	Ψ 30,109	\$ 31,073

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 1 ORGANIZATION

The Massachusetts Historical Society, Inc. (the Society) was founded in 1791 as an independent research library and center of learning that collects, preserves, makes accessible, and communicates manuscripts and other materials in order to promote the study of history of Massachusetts and the nation.

The Society provides the following programs:

Collections Storage, Services, and Library

The Society's extraordinary collections tell the story of America through millions of rare and unique documents, artifacts, and national treasures, including the personal papers of three presidents – John Adams, John Quincy Adams, and Thomas Jefferson. Through its research library, online resources, publications, exhibitions, and programs, the Society makes its holdings accessible to anyone with an interest in the people and events that shaped our country.

Education, Exhibitions, and Events

The Society's exhibitions celebrate the perspective American history brings to our own time and illustrate how it sustains our republic and guides our future. As one of the region's major venues for history presentations, the Society produces exhibitions that are thematic, tell stories, and explore turning points in history.

Continuing to develop a vibrant selection of public and education programs enables the Society to enhance the understanding of our Nation's past and its connection to the present, demonstrating that history is not just a series of events that happened to individuals long ago, but is integral to the fabric of our daily lives.

The Society offers an engaging array of programs and resources for K-12 teachers and students. These include workshops, curriculum and other online resources, and fellowships. The Society is committed to using its unique resources to improve and support the teaching of American history and civics in K-12 classrooms and is among the nation's premier resource providers for educators.

Publications and Research

The Society fosters a research community that actively promotes the study of the history of Massachusetts and the nation. The Society offers an exceptional range of resources for making and sharing historical discoveries. Visitors can enjoy public talks, tours, exhibitions, scholarly seminars, and conferences. They can also gain access to unparalleled collections through a research library, podcast, and website.

The Society began publishing in 1792 and is one of the oldest continually operating publishers in the United States. Through this program, the Society makes available printed volumes, electronic publications, and a scholarly journal.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Presentation

The accompanying financial statements are presented using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The Society is required under GAAP to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets Without Donor Restrictions – Net assets without donor restrictions represent those assets which the Society may use at its discretion. The trustees have designated assets without donor restrictions for the endowment. Appreciation on unrestricted endowment funds is reported without designation and subject to the Society's spending policy.

Net Assets With Donor Restrictions – Net assets subject to grantor/donor-imposed stipulations that may or will be met by actions of the Society and/or the passage of time. This also includes contributions which require by donor restriction that the corpus be invested in perpetuity and only the income be made available for operations in accordance with donor restrictions.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities and reported amounts of revenues and expenses. Actual results could differ from those estimates.

Comparative Prior Year Summarized Information

The accompanying financial statements contain certain prior year comparative information in total but not by net asset class. Consequently, such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Society's audited financial statements for the year ended June 30, 2023 from which the summarized information was derived.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Society considers all highly liquid investments without restrictions with an initial maturity of three months or less to be cash equivalents.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Contributions, including unconditional promises to give, are recognized as revenue in the period when earned. The Society recognizes contributions when cash, securities or other assets, or an unconditional promise to give is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Donor-restricted revenue and support is reported as an increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

A portion of the Society's revenue is derived from cost-reimbursable federal contracts and grants, which are conditional grants based on certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as earned and are reported as revenue when the Society has incurred expenditures in compliance with specific contract or grant provisions. As of June 30, 2024, there were conditional contributions totaling approximately \$400,000 that have not yet been recognized in the financial statements as the Society has not yet incurred the expenditures due to the grant period ending in 2025.

To determine revenue recognition for the arrangements that the Society determines are within the scope of Topic 606, the Society performs the following five steps: (1) identify the contract(s) with a customer, (2) identify the performance obligation(s) in the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligation(s) in the contract, and (5) recognize revenue when the Society satisfies a performance obligation. Member and fellow dues, royalties, reproductions, and rights revenue, and sales of publications revenue are recognized as the related services and/or goods are provided. Unearned member dues are reflected as deferred dues revenue on the statement of financial position.

Accounts, Grants, and Pledges Receivable

Accounts, grants, and pledges receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for credit losses expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. As of June 30, 2024 and 2023, management considers all amounts to be fully collectible. Accordingly, an allowance for credit losses accounts has not been established.

Pledges receivable are unconditional promises to give that are recognized as revenue in the period received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Pledges and grants receivable that are expected to be collected within one year are recorded at their realizable value. Pledges and grants receivable that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discount on these amounts is computed using an appropriate discount rate commensurate with the risks involved. Amortization of the discount is included in gifts and grant revenue.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Investments</u>

The Society carries its investments in Split-Interest Agreements, other investments, and endowment funds in the statement of financial position at their fair values as further described in Note 10.

Unrealized gains and losses on endowment and other investments are included in the change in net assets in the accompanying statement of activities. Investment income, realized and unrealized gains and losses, and investment expenses are included in the increase (decrease) in net assets from nonoperating activities unless the income or loss is restricted by donor or law.

Investment Pools

The Society maintains separate master investment accounts for its split-interest agreements, endowment funds, and its other investments. Investment income, investment expenses, and realized and unrealized gains and losses from investments in the master investment accounts are allocated to the individual endowment funds and other investment funds based on the relationship of the fair value of each fund to the total fair value of the master investment accounts, as adjusted for additions to or deductions from those accounts during the year.

Property and Equipment

All acquisitions of property and equipment in excess of \$2,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the property. A portion of the building services as an underlying asset for an operating lease as described in deferred revenue footnote.

Building and Building Renovations
Furniture and Technology Equipment

10 to 50 Years 3 to 25 Years

Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicated the related carrying amount may not be recoverable. When required, impairment losses on assets to be held and used are recognized based on the excess of the asset's carrying amount over the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell.

Deferred Revenue

The Society leases a building it owns to an unrelated nonprofit organization for a period of 75 years, expiring August 18, 2074. Revenue from the lease is recognized under the accrual method. The entire lease payment was received at the inception of the lease and is being amortized ratably over the lease term to recognize income on the straight-line basis. Revenue from the lease totaled \$6,668 in 2024 and reduced the deferred revenue balance from \$341,735 at June 30, 2023 to \$335,067 at June 30, 2024.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Collections

The Society's collections are made up of manuscripts, rare books, pamphlets, reference works, art objects, and other artifacts of historical significance that are held for educational, research, historic, and curatorial purposes. Each of these items is cataloged, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously.

The collections, which were acquired through purchases and donor contributions since the Society's inception, are not recognized as assets on the statement of financial position. Purchases of collections are recorded as a reduction in the appropriate class of net assets in the statement of activities. Proceeds from sales of collections are reflected in the statement of activities based on the absence or existence and nature of donor-imposed restrictions.

Financing Costs

Financing costs associated with obtaining financing are capitalized and amortized over the term of the loan using the straight-line method, which approximates the effective interest method. Deferred financing costs are reported net against long-term debt (see Note 8).

Income Taxes

The Society is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Society is also exempt from Massachusetts income taxes. However, income from certain activities not directly related to the Society's tax-exempt purpose may be subject to taxation as unrelated business income at both the state and federal levels. In addition, the Society qualifies for the charitable contribution deduction under Section 170(b)(I)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

The Society evaluates all significant tax positions. As of June 30, 2024, the Society does not believe that it has taken any tax positions that would require the recording of any additional tax liability nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next 12 months. The Society's income tax returns are subject to examination by the appropriate taxing jurisdictions; however, there are no examinations in process.

Total Return Spending Policy

The Society utilizes a total return policy with respect to its use of endowment assets. The trustees set an annual spending amount from endowment assets for support of operations computed on a trailing 12-quarter quarterly average market value basis and approve a specific spending percentage for operations each fiscal year as part of approving the Society's annual operating budget. Investment fees and expenses are paid directly from investments. The spending percentage for operations for the years ended June 30, 2024 and 2023 was 5.5%. In June 2024, the trustees approved a spending percentage of 5.5% for fiscal year 2025.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Expense Allocation

The operating costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. The Society reports certain categories of expenses that are attributable to one or more program or supporting functions. Expenses are directly coded to programs or supporting functions whenever possible. Expenses that are attributable to multiple programs or supporting functions are allocated on a reasonable basis that is consistently applied. Those expenses include occupancy, information technology, and certain office expenses, which are allocated based on estimates of time and effort related to the programs and supporting services. Depreciation is allocated based on square footage related to the programs and supporting services.

Donor-Restricted Endowment Assets

The Commonwealth of Massachusetts adopted the Uniform Prudent, Management of Institutional Funds Act (UPMIFA) effective June 30, 2009. The Society's policies as to the classification and appropriation of donor-restricted endowment funds are described below and are consistent with the requirements of UPMIFA.

The Society classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor's gift instructions at the time the accumulation is added to the fund.

The Society considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The mission of the Society and purpose of the donor-restricted endowment funds
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Society
- (7) The investment policies of the Society

Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the Society relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Society targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term, return objectives within prudent risk constraints.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Return Objectives and Risk Parameters

The Society has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and operations supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Society must hold in perpetuity or for a donor-specified period, and board of trustee-designated funds.

In connection with the annual budgeting process, the investment committee, after reviewing the conditions of the financial markets and consultation with investment advisors, concluded that the Society's estimates of the returns on endowment assets should provide for an expected long-term total net real (inflation-adjusted) rate of return of approximately 4.6% or more annually while assuming a moderate level of investment risk.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Society has a policy of appropriating for distribution each year a spending percentage of invested assets computed on a trailing 12-quarter quarterly average of its endowment asset market values. In establishing this policy, the Society considered the long-term expected returns on its endowment assets. Accordingly, over the long-term, the Society expects the spending policy to allow its endowment to grow at a rate in excess of inflation. This is consistent with the Society's objective to maintain the purchasing power of the endowment assets.

The cumulative net unspent appreciation on investments with donor restrictions is accounted for as net assets with donor restrictions and together with unspent appreciation on unrestricted endowment funds is not available for distribution, except by the express appropriation action of the board of trustees of the Society.

Changes in Accounting Principles

In 2024, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, as amended, which modifies the measurement of expected credit losses. The Organization adopted the requirements of the guidance effective July 1, 2023 and has elected to apply the provisions of this standard to the beginning of the period of adoption. The standard did not have material impact on the financial statements but did change how the allowance for credit losses is determined.

Subsequent Events

In preparing these financial statements, the Society has evaluated events and transactions for potential recognition or disclosure through November 27, 2024, the date the financial statements were available to be issued.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 3 ACCOUNTS AND GRANTS RECEIVABLE

Accounts and grants receivable at June 30 consist of the following:

	 2024	 2023
Accounts Receivable	\$ 12,537	\$ 41,000
Federal Grants Receivable	 112,982	 130,562
Accounts and Grants Receivable, Net	\$ 125,519	\$ 171,562

NOTE 4 SPLIT-INTEREST AGREEMENTS

The Society administers various agreements through charitable remainder trusts and annuities. These agreements provide for the payment of distributions to the grantor or other designated beneficiaries over the terms of the agreement. At the end of the term, the remaining assets are available for the Society's use. The portion of the agreements attributable to the present value of the future benefits to be received by the Society is recorded in the statements of activities as gift revenue with donor restrictions in the period the agreement is established. For the years ended June 30, 2024 and 2023, new gifts of \$20,000 and \$8,188 were received, respectively. Investment assets held under these agreements are managed by an investment advisor and held in a brokerage account. They are carried at their fair value in the Society's statement of financial position. The fair value of these investments is based on unadjusted quoted prices in active markets that are accessible at June 30, 2024 and 2023 for identical securities without donor restrictions and are classified as Level 1 in the fair value information in Note 10. On an annual basis, the Society revalues the present value liability for future distributions to the designated beneficiaries based on updated actuarial assumptions. The present value of the estimated future liability for payments to grantors at June 30, 2024 and 2023 is calculated using discount rates ranging from 0.80% to 5.0% and applicable mortality tables.

NOTE 5 ENDOWMENT INVESTMENTS

Endowment investment funds are carried at their aggregate fair value and consist of the following as of June 30:

	2024	2023
Cash and Cash Equivalents	\$ 16,078	\$ 143,467
Global Equities	21,425,186	17,555,964
Global Fixed Income	3,893,575	3,928,107
Hedge Funds	2,284,414	2,922,851
Limited Partnerships	108,749,975_	102,919,345
Total Endowment Investments Funds	\$ 136,369,228	\$ 127,469,734

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 5 ENDOWMENT INVESTMENTS (CONTINUED)

The Society, under the direction of its investment committee and in consultation with its investment advisors, has selected several independent investment fund managers to manage specific allocations of its endowment investment funds in accordance with an investment policy approved by the trustees of the Society. The investment fund managers' report monthly transactions and month-end fair values based on the Society's net asset value in the respective funds.

Changes in endowment net assets consisted of the following as of June 30:

	Without Donor		With Donor		
	Restrictions		Restrictions		Total
Balance - July 1, 2022	\$	41,625,414	\$	86,044,034	\$ 127,669,448
Investment Loss, Net of Investment Fees		(240,913)		(499,427)	(740,340)
Realized and Unrealized Losses		2,061,395		4,266,901	6,328,296
Direct Expenditures		(113,921)		-	(113,921)
Spending Allowed (Draw for Operations					_
and Expenses)		(1,838,096)		(4,089,120)	(5,927,216)
Additions (New Gifts)		<u>-</u>		253,467	 253,467
Balance - June 30, 2023	\$	41,493,879	\$	85,975,855	\$ 127,469,734
Investment Loss, Net of Investment Fees		(276,581)		(562,700)	(839,281)
Realized and Unrealized Gains		5,108,417		10,383,715	15,492,132
Direct Expenditures		(66,016)		-	(66,016)
Spending Allowed (Draw for Operations					
and Expenses)		(2,077,472)		(4,579,910)	(6,657,382)
Additions (New Gifts)		855,276		114,765	 970,041
Balance - June 30, 2024	\$	45,037,503	\$	91,331,725	\$ 136,369,228

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Society to retain as a fund of perpetual nature. Deficiencies of this nature are reported in net assets with donor restriction. As of June 30, 2024 and 2023, there were no deficiencies in the market value as compared to the original value of funds.

The following schedule summarizes the components of investment return for the years ended June 30:

	 2024	 2023
Interest and Dividends	\$ 192,823	\$ 66,639
Realized and Unrealized Gains	15,492,133	6,328,295
Investment Fees	 (1,136,637)	 (926,989)
Total	\$ 14,548,319	\$ 5,467,945

The above investment fees include custodial fees and investment advisory fees charged by the Society's investment managers. Fees for both years also include investment advisory and professional services of \$104,532 and \$120,012 for the years ended June 30, 2024 and 2023, respectively, paid to the Society's investment advisor.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 6 OTHER INVESTMENTS

Other investments are composed of the following as of June 30:

	2024	2023
Cash, Cash Equivalents, and Corporate Bonds	\$ 3,376,526	\$ 3,209,207

These investments are managed by an investment advisor and held in a brokerage account. They are carried at their fair value in the Society's statement of financial position. The fair value of these investments is based on unadjusted quoted prices in active markets that are accessible at June 30, 2024 and 2023 for identical unrestricted securities and are classified as Level 1 in the fair value information in Note 10.

Investment return includes interest and dividend income in the amount of \$124,245 and \$105,440 for the years ended June 30, 2024 and 2023, respectively.

NOTE 7 PROPERTY AND EQUIPMENT

Property and equipment consist of the following major classifications as June 30:

	2024	2023
Land	\$ 200,000	200,000
Buildings and Building Renovations	17,070,464	17,004,393
Furniture and Technology Equipment	684,776	652,367
Capital Projects in Process	23,184_	92,391
Total Property and Equipment	17,978,424	17,949,151
Less: Accumulated Depreciation	(8,946,962)	(8,454,169)
Property and Equipment, Net	\$ 9,031,462	\$ 9,494,982

Depreciation expense for the years ended June 30, 2024 and 2023 amounted to \$492,793 and \$484,136, respectively. As of June 30, 2024 and 2023, the building under lease was fully depreciated. However, land for the leased building is not depreciated and has a net book value of \$175,000 and is included in property and equipment at June 30, 2024 and 2023.

NOTE 8 LONG-TERM DEBT, NET

Long-term debt consists of the following at June 30:

	2024	2023
Balance Due Under Long-Term Debt	 	
Agreement Described Below	\$ 711,060	\$ 819,575
Less: Current Portion	(112,272)	(108,516)
Less: Unamortized Deferred Finance Costs	 (22,699)	 (27,238)
Total Long-Term Debt, Net	\$ 576,089	\$ 683,821

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 8 LONG-TERM DEBT, NET (CONTINUED)

Amortization of financing costs of \$4,539 is included in long-term debt interest and fees in the schedule of functional expenses for each of the years ended June 30, 2024 and 2023.

On April 1, 2015, the Society entered into long-term debt agreements with the Massachusetts Development Finance Agency, First Republic Lending Corp, and First Republic Bank pursuant to which the Massachusetts Development Finance Agency loaned to the Society the proceeds of the sale of a \$1,500,000, 3.3%, tax exempt revenue note designated the Massachusetts Historical Society Issue, Series 2015 to First Republic Lending Corp. Proceeds from the note were used to finance two major projects; the restoration of the balustrade and roofs of its facilities on Boylston Street and the installation of enhanced audio visual systems and equipment in three public rooms.

Under the terms of the loan agreements the Society drew down \$1,500,000 to fund the project costs. The loan is for a 15-year term with interest, fixed at 3.3%, paid monthly on the outstanding amount. Commencing on May 9, 2016 and on each monthly payment date thereafter, equal payments of principal and interest will be payable in an amount necessary to fully amortize the then outstanding principal amount of the note and interest by the maturity dale April 9, 2030. Up to 20% of the outstanding balance of the loan may be prepaid without premium from internal sources in any fiscal year and the entire loan may be prepaid without premium after the fifth year.

Maturities of the long-term debt are as follows for the years ending June 30:

Year Ending June 30,	 Amount
2025	\$ 112,272
2026	116,087
2027	120,031
2028	124,083
2029	128,326
Thereafter	110,261

The long-term debt is collateralized by gross receipts, accounts receivable, equipment, inventory, and general intangibles, and any insurance proceeds thereof. Collateral excludes all collections, all investment securities, and property and the real property of the Society located on Boylston Street, Boston, Massachusetts. The Society has also made a negative pledge that it will not encumber in any manner or dispose this real property except in accordance with the terms of the loan. In addition, the agreements contain certain covenants that, among other things, require the Society to maintain specified levels of (a) unrestricted liquidity and (b) total endowment assets each to be tested on June 30 and December 31 for the term of the agreement.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 9 CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Society to concentrations of credit risk consist principally of cash balances in its operating bank accounts, accounts receivable, grants receivable, and pledges receivable, and other investments. The Society's cash balances at its commercial bank are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2024, approximately \$640,000 was in excess of those limits. Credit risk in accounts receivable, grants receivable, and pledges receivable are limited due to the large number of contributors comprising the Society's contributor base and their dispersion across different industries, government sectors, and geographic areas. Other investments are invested in cash, money market funds, and short duration U.S. treasuries and highly rated corporate bonds.

NOTE 10 FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820, Fair Value Measurements and Disclosures, provides a framework for reporting fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Except for investments reported at net asset value or its equivalent (NAV) as a practical expedient to estimate fair value, the Society uses a three-tiered hierarchy to categorize those assets carried a fair value based on the valuation methodologies employed. The hierarchy is described as follows:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2 – Other significant observable inputs (including quoted prices in markets that are not considered to be active or similar financial instruments for which all significant inputs are observable, either directly or indirectly).

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The inputs used in valuing securities are not necessarily an indication of the risk or liquidity associated with investing in the respective financial instruments.

Short-term investments including cash and cash equivalents, corporate bonds, and global equities are classified as Level 1 of the fair value hierarchy because their fair values are based on quoted prices for identical securities. The remaining investments of the Society are considered alternative investments and do not have readily determinable fair values. Investments that do not have readily determinable fair values are valued using the investments net asset value as the practical expedient. The Society summarizes alternative investments by significant investment category consisting of (1) global equities, (2) global fixed income, (3) hedge funds, and (4) limited partnerships.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 10 FAIR VALUE MEASUREMENTS (CONTINUED)

The disclosure criteria described above is used by the Society to present the following information about the fair values of its investments in the statements of financial position classified according to the method for determining such fair values for the years ended June 30 are as follows:

	•		F	June 30 air Value Mea		at Rep	ort Date U	sing		
				oted Prices	Signifi					
			1	for Active	Oth	er	Signif	icant	Ir	vestments
			M	larkets for	Observ	vable	Unobse		M	leasured at
			lde	ntical Assets	Inpu		Inpu			Net Asset
		Total		(Level 1)	(Leve		(Leve			Value
Other Investments:				(==:::)	(====		(===	,	•	
Cash, Cash Equivalents,										
and Corporate Bonds	\$	3,376,526	\$	3,376,526					\$	_
Endowment Investments:		0101 01020		0,0.0,020						
Cash and Cash										
Equivalents -										
Endowment	\$	16,078	\$	_	\$	_	\$	_	\$	_
Global Equities	Ψ	21,425,186	Ψ.	1,030,980	*	_	*	_	Ψ.	20,394,206
Global Fixed Income		3,893,575		3,893,575		_		_		20,004,200
Hedge Funds		2,284,414		0,000,070		_		_		2,284,414
Limited Partnerships		108,749,975		_		_		_		108,749,975
Total	\$	136,369,228	\$	4,924,555	\$		\$			131,428,595
Split-Interest Agreements:	φ	130,309,220	φ	4,924,333	φ		Ψ		φ	131,420,393
Cash, Cash Equivalents	\$	2,721	\$	2,721						
Global Equities	Ф	,	Ф	,						
Global Fixed Income		229,847		229,847						
Total	_	158,029	_	158,029						
Total	\$	390,597	\$	390,597						
				June 30						
				air Value Mea			ort Date U	sıng		
				oted Prices	Signifi		0: :			
				for Active	Oth		Signif			vestments
				larkets for	Observ		Unobse			leasured at
			lde	ntical Assets	Inpu		Inpu			Net Asset
		Total		(Level 1)	(Leve	912)	(Leve	913)		Value
Other Investments:										
Cash, Cash Equivalents,										
and Corporate Bonds	\$	3,209,207	\$	3,209,207					\$	
Endowment Investments:										
Cash and Cash										
Equivalents -										
Endowment	\$	143,467	\$	-	\$	-	\$	-	\$	-
Global Equities		17,555,964		853,805		-		-		16,702,159
Global Fixed Income		3,928,107		3,928,107		-		-		-
Hedge Funds		2,922,851		-		-		-		2,922,851
Limited Partnerships		102,919,345				-				102,919,345
Total	\$	127,469,734	\$	4,781,912	\$		\$		\$	122,544,355
Split-Interest Agreements:										
Cash, Cash Equivalents	\$	4,812	\$	4,812						
Global Equities	Ψ.									
	*	224,800		224,800						
Global Fixed Income	•			224,800 139,416						
Global Fixed Income Total	<u> </u>	224,800	\$	•						

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 10 FAIR VALUE MEASUREMENTS (CONTINUED)

The following presents the Society's liquidity for investments measured at net asset value as of June 30, 2024:

	Net Asset				S	Semi-Annual	Over	Days
Investments Measured at NAV:	Value	 Daily	 Monthly	 Quarterly		to Annual	 1 Year	Notice
Global Equities 1 and 3	\$ 20,394,206	\$ -	\$ -	\$ 12,754,123	\$	1,532,694	\$ 6,107,389	1 - 180 Days
Hedge Funds	2,284,414	-	-	753,857		-	1,530,557	60 Days
Limited Partnerships 2	108,749,975	 	 	 3,867,362		9,093,764	 95,788,849	90 Days - 360 Days
Total	\$ 131,428,595	\$ -	\$ -	\$ 17,375,342	\$	10,626,458	\$ 103,426,795	

^{1 - \$5,920,960} subject to a 3 year lock up

There were no unfunded commitments for limited partnerships as of June 30, 2024.

The following presents the Society's liquidity for investments measured at net asset value as of June 30, 2023:

	Net Asset						S	emi-Annual	Over	Days
Investments Measured at NAV:	Value	Daily		Monthly		Quarterly		to Annual	1 Year	Notice
Global Equities 1 and 3	\$ 16,702,159	\$	-	\$	-	\$ 9,120,747	\$	1,577,129	\$ 6,004,283	1 - 180 Days
Hedge Funds	2,922,851		-		-	974,284		-	1,948,567	60 Days
Limited Partnerships 2	 102,919,345		_		-	3,343,243		13,594,739	85,981,363	90 Days - 360 Days
Total	\$ 122,544,355	\$	-	\$	_	\$ 13,438,274	\$	15,171,868	\$ 93,934,213	

^{1 - \$5,931,369} subject to a 3 year lock up

There were no unfunded commitments for limited partnerships as of June 30, 2023.

^{2 - \$5,265,406} subject to a 5 year lock up

^{3 - \$1,532,694} subject to a 1 year lock up

^{2 - \$4,874,115} subject to a 5 year lock up

^{3 - \$1,577,129} subject to a 1 year lock up

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 11 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following at June 30:

	20	24	2023				
	Net Assets	Net Assets	Net Assets	Net Assets			
	Not Invested	Invested	Not Invested	Invested			
	in Perpetuity	in Perpetuity	in Perpetuity	in Perpetuity			
General Support	\$ 47,005,085	\$ 9,992,217	\$ 44,644,376	\$ 9,877,452			
Library Operations	16,320,329	3,035,309	15,209,607	3,035,309			
Publications	7,697,243	1,591,505	7,164,209	1,591,505			
Special Purposes	3,021,875	3,400,865	2,646,775	3,400,865			
Total	\$ 74,044,532	\$ 18,019,896	\$ 69,664,967	\$ 17,905,131			

NOTE 12 TRUSTEE DESIGNATED NET ASSETS

The Society's Trustees have designated net assets without donor restrictions for the following purposes as of June 30:

	2024	2023
Designated by Trustees:		
General Support Funds	\$ 2,480,280	\$ 1,531,754
Collections Acquisitions Fund	3,216,594	2,941,267
Library Funds	769,451	725,296
Publication Funds	 5,152,899	 4,857,200
Total	\$ 11,619,224	\$ 10,055,517

NOTE 13 RETIREMENT PLANS

The Society has a defined contribution retirement plan for its employees administered by TIAA (formally the Teachers Insurance and Annuity Association of America). The Society made matching contributions of \$169,299 and \$156,982 for the years ended June 30, 2024 and 2023, respectively.

Since April 1, 2006, the Society has sponsored a deferred compensation plan for certain eligible employees under Internal Revenue Service code 457(b). All contributions to the plan are made by employees and there are no contributions made by the Society.

JUNE 30, 2024

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 14 AVAILABLE RESOURCES AND LIQUIDITY

The Society regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Society has various sources of liquidity at its disposal, including cash and cash equivalents, equities, and fixed income securities.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Society considers all expenditures related to its ongoing activities, as well as the conduct of services undertaken to support those activities to be general expenditures.

As of June 30, 2024 and 2023, the following tables show the total liquid financial assets held by the Society and the amounts of those financial assets that could readily be made available within one year of the statement of financial position date to meet general expenditures:

	2024	2023		
Financial Assets:				
Cash and Cash Equivalents	\$ 861,654	\$	386,891	
Accounts and Grants Receivable, Net	125,519		171,562	
Pledges Receivables, Net	135,700		-	
Investments Convertible to Cash in				
the Next 12 Months	36,302,881		31,876,499	
Total	\$ 37,425,754	\$	32,434,952	
Financial Assets Available To Meet General				
Expenditures Over the Next 12 Months:				
Cash and Cash Equivalents	\$ 861,654	\$	386,891	
Accounts and Grants Receivable, Net	125,519		41,000	
Pledges Receivables, Net	135,700		-	
Appropriated Earnings from Endowment	7,164,766		5,957,137	
Total	\$ 8,287,639	\$	6,385,028	

Per the spending policy described in Note 2, the spending percentage for operations for the years ended June 30, 2024 and 2023 was 5.5% annually.

(WITH COMPARATIVE TOTALS AS OF AND FOR YEAR ENDED JUNE 30, 2023)

NOTE 15 FUNCTIONAL EXPENSES

Expenses are classified on a functional basis as follows for the years ended June 30:

	2024								
		Program	Services		Supporting	g Services			
	Collections Storage, Services, and Library	Publications and Research	Education, Exhibitions, and Events	Total Program Services	General and Administrative	Fundraising	Total	Total	
Salaries, Payroll Taxes, and Benefits	\$ 2,074,981	\$ 1,377,043	\$ 1,055,097	\$ 4,507,121	\$ 1,333,575	\$ 715,648	\$ 6,556,344	\$ 5,787,132	
Occupancy Costs	230,967	129,690	95,444	456,101	109,555	68,569	634,225	532,890	
Depreciation	176,523	104,811	51,486	332,820	79,067	80,906	492,793	484,136	
Grant-Funded Program Expenses:	-,-	- ,-	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,	,	,	,	
Admin	-	_	_	_	73	_	73	173	
Development	-	_	_		- -	_	-	391	
Research Fellows and Projects	2,000	198,613	-	200,613	-	_	200,613	312,532	
Education and Public Programs	-	-	181,695	181,695	-	-	181,695	146,372	
Collections Processing	11,526	-	-	11,526	-	-	11,526	64,224	
Books and Manuscripts	1,297	142	-	1,439	-	24	1,463	790	
Offsite Storage	8,340	-	-	8,340	-	-	8,340	8,040	
Printing	-	32,337	12,750	45,087	-	17,085	62,172	46,953	
Long-Term Debt Interest and Fees		-	-	-	30,169	-	30,169	33,677	
Advertising and Public Relations	-	-	3,718	3,718	-	-	3,718	6,069	
Audit and Tax	-	-	-	-	32,498	-	32,498	78,230	
Legal	-	-	-	-	89,735	-	89,735	2,456	
Computer Supplies, Software, Support	133,766	32,555	23,614	189,935	49,794	51,655	291,384	214,730	
Seminars and Conferences	-	3,726	-	3,726	=	-	3,726	27,931	
Conservation	36,764	-	-	36,764	-	-	36,764	29,091	
Consulting and Outside Services	12,952	28,000	7,642	48,594	428,632	34,684	511,910	505,874	
Cultivation, Meetings, and Events	1,368	4,249	3,302	8,919	43,426	250,527	302,872	99,979	
Sponsorship Expense	-	5,000	-	5,000	-	-	5,000	5,000	
Office Supplies and Expenses	9,048	3,980	6,556	19,584	3,615	5,521	28,720	32,402	
Postage	464	2,569	1,112	4,145	811	6,060	11,016	6,127	
Dues and Subscriptions	2,565	1,436	204	4,205	14,935	110	19,250	21,704	
Total Expenses	\$ 2,702,561	\$ 1,924,151	\$ 1,442,620	\$ 6,069,332	\$ 2,215,885	\$ 1,230,789	\$ 9,516,006	\$ 8,446,903	

